LONE STAR REGION, PORSCHE CLUB OF AMERICA, INC.

MEETING OF THE BOARD OF DIRECTORS

August 9, 2022

A regular meeting of the Board of Directors of Lone Star Region, Porsche Club of America, Inc. (the "Club") was held on August 9, 2022 at Einer's Garage, 1102 Oliver Street, Houston, Texas 77007. The meeting was called to order by the President, Hector Martinez, at 6:30 p.m.

The President expressed the Club's appreciation to Einer for the use of the Garage's facilities for the meeting.

The following were present:

In Person	Via Teams	By Proxy
Hector Martinez	David Diulus	
Alastair Donald	Derek Robins	
Mike Sergi		
Stan Tripp		
David Baxter		
Andy Cao		
Shane Dosser		
Pam Fitzgerald		
Danny Green		
Carlos Guevarra		
Steve Jacoby		
Bill Lyons		
Reynaldo Pagan		
Mike Globe		

A quorum was established.

The Minutes of July 12, 2022, upon motion by Mr. Tripp, seconded by Mr. Pagan were unanimously approved.

Mr. Baxter advised the Board that he and the President had spoken with Robert Schneider, a long-time member, who is interested in starting a Rally program. He stated that an introductory message was being prepared and would be sent to all members.

Mr. Donald stated that he had received two boxes of Tour information from Edwin Goldman and would turn it over to Eric Smith.

The President reviewed the Action Item List from the July 12 meeting:

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ACTION ITEM LIST FROM JULY 12

Number	Description	Responsible Person(s)	Status
1	Find Chair for Charity	Martinez / Donald / Tripp	See below
2	Find replacement for Goodie Store	Martinez / Donald	Mr. Donald stated that he would take care of the responsibilities and move the Goodie Store online. Action item complete.
6	Prepare Budget for magazine	Donald	Mr. Donald stated that it would be based on the sponsorship receipts.
7	Estimate revenues for magazine	Martinez / Tripp	See below
15	Review / Rewrite job descriptions	All Directors	See below
16	Establish succession plan for each Office and Chair	All Directors	See below
17	Review Bylaws / Make appropriate recommendations	Baxter / Martinez / Carroll / Jacoby / Globe	See below
18	Prepare rules for social media	Jacoby	Tabled indefinitely.
20	Set a meeting for the Sponsorship Governance Committee	Tripp	Completed on July 20, 2022
21	Replace Autocross timing display	Dosser	Mr. Dosser stated that it would be ordered.

Mr. Tripp stated that he had previously discussed Dr. Manesh Kumar who had volunteered to be the Charity Chair. He reminded the Board of Dr. Kumar's qualifications and background. Upon motion duly made by Mr. Tripp, and seconded by the President, Dr. Kumar was elected as Charity Chair.

Mr. Tripp stated that the Club had \$33,500 in sponsorship commitments. The President stated that River Oaks Porsche and Porsche West Houston want to become sponsors, as well. He stated that he would discuss the issue with Porsche North Houston.

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Mr. Globe stated that historically, the magazine was subsidized by the Club and that Dues Rebate monies were used to do so. He noted that sponsorship money was also used for this purpose. Mr. Sergi noted that sponsorship money might be taxable income and that he was reviewing it further. Mr. Cao pointed out that Sponsors may need to include such funding in their own annual budget and, therefore, we should be cognizant of that in discussions with them.

Mr. Donald stated that he would circulate a link to the Job Description template to all members of the Board. He noted that Succession Plans would be dependent upon the Job Descriptions.

Mr. Baxter reminded the Board that the proposed Bylaws had been reviewed at the July meeting and that an issue had been raised regarding the position of the CDI. He stated that the Committee had revisited the issue and was now proposing that:

- 1. The DE Chair shall appoint both the DE Registrar and the CDI. Neither will be subject to Board approval.
- 2. The DE Registrar and CDI will be members of the Board.
- 3. The DE Chair will have the authority to remove either the DE Registrar or the CDI but is required to provide notice to the President before such action is taken.
- 4. The Board retains the right to remove any appointee.

The Board discussed the additional revisions briefly.

In addition, Mr. Baxter noted that the listing of the Board members in Article V.2.1 had been alphabetized and that Articles V.2.5 - 15 had also been alphabetized. He noted that it was required to have the revisions reviewed by the PCA Policy Committee to make sure that they are consistent with PCA Bylaws.

Upon motion by Mr. Baxter, seconded by Mr. Jacoby, the proposed revisions to the Bylaws were approved. Mr. Baxter stated that he would submit them to the Policy Committee.

Mr. Sergi presented the Treasurer's report and noted that it was posted on the Teams site. He stated that the Comerica checking account totaled \$57,108.72, the Capital One money market account totaled \$379,020.80 for total current assets of \$436,129.52 as of July 31, 2022. He reviewed expenses paid during the preceding month noting that the Club had paid \$12,500 for the next issue of the magazine not including postage and handling. He requested that Chairs use a Club credit card for as many expenses as they could. He noted that he was revising the accounts to provide a simpler P&L statement.

Mr. Trip provided the membership report and stated that the Club now has 1792 Active members. He stated that new members were hearing of the Club primarily through word of mouth.

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Mr. Tripp also noted that the Sponsorship Committee needed to prepare a new print and digital spec sheet for use with sponsors and advertisers.

Mr. Green reported that GTG's were doing well and that he was looking at ways to increase the variety of cars at the GTG's. He noted that families are often busy on Saturday mornings and that he needed to schedule occasional GTG's in the afternoon.

Mr. Dosser reported that he was ordering new timing equipment for Autocross.

Mr. Robins reported that he was having trouble trying to schedule the next Concours in September or October. He also requested that Board members advise him of any venues that they think might be appropriate. He stated that he was also planning a training event.

Mr. Diulus provided the Car Control School report and stated that the next event would be November 19. Mr. Donald stated that Schnellfest was scheduled for November 18-21. Mr. Diulus stated that he would reschedule the Car Control School. Mr. Dosser noted that he would need to reschedule the Autocross for that date, as well.

Mr. Cao provided the DE report and noted that Schnellfest would be July 29-31 at Circuit of the Americas. He stated that the next Club DE would be October 8-9 at MSR Houston with support and participation from Porsche North Houston and Tag Heuer. He stated that the details were being worked out.

Mr. Lyons reported that LSR had supplied 60% of the instructors at the last Schnellfest.

There was no report from Magazine.

There was no report from Safety.

There was no report from Touring.

There was no report from the Goodie Store.

Ms. Fitzgerald stated that it had been impossible to schedule a December party at Maggianos but that January 14 had been proposed. She stated that the costs would be approximately \$85 per person and proposed that members be required to contribute \$50 per person with the Club underwriting the balance which she estimated to be up to \$7000 depending on the number of members attending. She stated that a cash bar would also be available. The Board was of the consensus that the proposal was reasonable and appropriate. The President stated that River Oaks Porsche would like to schedule a holiday party and would provide drinks.

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Mr. Jacoby stated that his work requirements had increased dramatically, that the Club needed to find a replacement, and that he would continue until a replacement was found. The President stated that his daughter, Emily, would be glad to handle the Web Calendar.

There was no other new business to discuss.

Upon motion duly made by Mr. Baxter, seconded by Mr. Tripp and approved, the meeting was adjourned at 8:00 p.m.

Hector Martinez President

Respectfully submitted,

<u>David K. Baxter</u> David Baxter, Secretary

ACTION ITEM LIST

Number	Date	Description	Responsible Person(s)
	Opened		
6	1/8/2022	Prepare Budget for magazine	Donald
7	1/8/2022	Estimate revenues for magazine	Martinez / Tripp
15	2/1/2022	Review / Rewrite job descriptions	All Directors
16	2/1/2022	Establish succession plan for each Office and	All Directors
		Chair	
21	5/3/2022	Replace Autocross timing display	Dosser
22	8-9-2022	Send out introductory message re: rally	Schneider / Baxter / Jacoby
23	8-9-2022	Turn over Tour information to Mr. Smith	Donald
24	8-9-2022	Determine whether sponsorship money is taxable	Sergi
25	8-9-2022	Seek PCA Policy Committee of Bylaws	Baxter
26	8-9-2022	Reschedule fall Concours event	Robins
27	8-9-2022	Schedule a Concours training event	Robins
28	8-9-2022	Reschedule November Car Control School	Diulus

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ACTION ITEM LIST (Continued)

Number	Date Opened	Description	Responsible Person(s)
	Openeu		
29	8-9-2022	Reschedule November Autocross event	Dosser
30	8-9-2022	Find replacement for Communications Chair	Martinez / Donald